

<b>Short Terms</b>	
<b>Signal</b>	<b>Meaning</b>
AAA	American Arbitration Association
AAEI	American Association of Exporters
A/C	Account Current
ACEP	Advisory Committee on Export Policy
ACS	Automated Commercial System
ACTPN	Advisory Committee on Trade Policy and Negotiations
ADS	Agent Distributor service
AECA	Arms Export Control Act
AEV	Articles of Extraordinary Value
AFT	Bureau of Alcohol, Tobacco, and Firearms
AGX	Agriculture Export Connections
AIES	Automated Information Exchange System
AMF	Airport Mail Facility
AMS	Automated Manifest System
APEC	Asian - Pacific Economic Cooperation

APHIS	Animal and Plant Health Inspection Service
APO	Administrative Protective Order
ASEAN	Association of Southeast Asian Nations
ATP	Advanced Technology Products
A.V. or Ad Val	Ad Valorem
BAF	Bunker Adjustment Factor
BATF	Bureau of Alcohol, Tobacco, and Firearms
Bbl	Barrel
B/D	Bank Draft
BDL	Bundle
B/E	Bill of Exchange
B/L	Bill of Lading
Bls	Bales
BOP	Balance of Payments
BOT	Balance of Trade
B/R	Bills Receivable

BSA	Bilateral steel Agreement
BX	BOX
BXA	Bureau of Export administration
C.A.F.	Currency Adjustment Factor
Cbm/C.B.M.	Cubic Meter
CET	Common External Tariff
C&f	Cost and Freight
CFS	Container Freight Station
Cft or CuFt	Cubic Foot (Feet)
CG	Consul General, Consulate General
C.I.	Cost and insurance
C.I.F. & C.	Cost, insurance, freight, and commission
C.I.F. I&E	Cost, insurance, freight, interest and exchange
CIF	Cost, Insurance and freight
CIMS	Commercial Information Management System
CIP	Carriage and Insurance Paid To / Commodity Import Program

CIT	Court of International Trade
CITA	Committee for the Implementation of Textile Agreements
C.K.D.	Completely Knocked Down
C.L.	(Shipping) Carload
C.M.	Cubic Meter (Capital Letters)
C.O.D.	Collect (Cash) on delivery
C.O.F.C.	Container on flatcar
COGSA	Carriage of Goods by Sea Act
COP	Cost of Production
CPT	Carriage Paid To
C.S.C.	Container service Charge
CSS	Cargo Selectivity System
Ctr	Container
Cu.	(measure) Cubic
C.YY.	Container Yard
D/A	Documents Against Acceptance

DAF	Delivered at Frontier
D/D	Delivered
DDP	Delivered Duty Paid
DDU	Delivered Duty Unpaid
DEQ	Delivered Ex Quay
DES	Delivered Ex Ship
DL	Distribution Licence
D/O	Delivery Order
D/P	Documents Against Payment
Ea or ea.	each
EAA	Export Administration Act
EAR	Export Administration Regulations
EC	European Community
ECCN	Export Control Classification Number, formerly: Export commodity Classification Number
ECU	European Currency Unit
EDIFACT	Electronic Data Interchange for Administration, Commerce, and Transportation

EEA	European Economic Area
EEC	European Economic Community
EFTA	European free Trade Association
E&OE	Errors and Omissions Excepted
EPA	Environmental Protection Agency
ETA	Estimated Time of Arrival
ETD	Estimated Time of Departure
EXW	Ex Works
FAA	Federal Aviation Administration
F.A.K.	Freight all Kinds
FAS	Free Alongside Ship
FBT	Flatbed Trailer
FCA	Free Carrier
F.C. &s.	Free of Capture and seizure warranty
FDA	Food and Drug administration
FEU	Forty Foot Equivalent Units

FI	Free In
FIO	Free In and Out
F.I.O.S.	Free in, Out and Stow
F.M.C. or FMC	Federal Maritime Commission
FO	Free Out
FOB	Free On Board
FOR/FOT	Free on rail / Free on Truck
FPA	Free of Particular Average
FR	Flat Rack
FTC	Federal Trade Commission
FIO	Foreign Trade Organization
F/X	Foreign Exchange
G/A	General Average
GATT	General Agreement on Trade and Trade
GDP	Gross Domestic Product
GNP	Gross National product

G.R.I.	General Rate Increase
HAWB	House Air Waybill
H/H	House to House
H/P	House to Pier
HS	Harmonized System
HTS	Harmonized Tariff schedule
HTSUS	Harmonized Tariff Schedule of the U.S.
IATA	International air Transport Association
IMF	International Monetary Fund
IMO	International Maritime Organization
IN.	Inch
INC.	Incorporated
IPI	Inland Point Intermodal
ISC	Intermodal service Charge
ISO	International Standards Organization



JEIC	Japan Export Information Center
JICA	Japan International Cooperation Agency
K.D.	Knocked Down
K.D.F.	Knocked Down Flat
KGS or Kilo (s)	Kilogram(s)
L/C	Letter of Credit
LCL, L.C.L.	Less Than Container Load
I.O.A.	Length overall
LOI	Letter of Indemnity
L.S.	Lump sum
L.T.	Long Ton ( 2240 pounds)
Ltd.	Limited
Ltda.	Limitada
Ltee	Limitee

L.T.L	Less than Truckload
M	Measurement
MAX	Maximum
MBF or MBM	One Thousand Board feet
MFN	Most Favored National Treatment
MFT	Per Thousand Feet
MIN	Minimum
MLB	Mini-Land Bridge
M.O.	Money Order
MOFTEC	Ministry of Foreign Economic Trade and Economic Cooperation
MOFERT	Ministry of Foreign economic Relations and Trade
MOU	Memorandum of Understanding
MT	Marine Terminal
MTN	Multilateral Trade Negotiations
MTO	Multilateral Trade Organization

N/A	Not Applicable
NAFTA	North American Free Trade
NATO	North Atlantic Treaty Organization
N.B.	Note below
N.E.S.	Not Elsewhere Specified
NIPA	National Income and Product Accounts
NO	Number
N.O.S.	Not Otherwise Specified
NT	Net Ton
N.V.	Naamloze Vennootschap
NVOCC	Nov-Vessel Operating Common Carrier
O.B.L.	(Shipping) Ocean Bill of Lading
O/C	Overcharge
OCP	Overland common Point
O.D.	Overside Diameter
O/S	Out of Stock

OT	Oper Top
O/T	Overtime
Oy	Osakeyhtiot
P/A	Power of Attorney
PCS	Piece of Pieces
P/H	Pier to House
Pkg or Pkgs	Package(s)
P&L	Profit and Loss
PLC	Pre-License Check
P/N	Promissory Note
PP	Purchase price
P.P.	Prepaid (Freight must be Prepaid)
P/P	Pier to Pier
PSV	Post-Shipment Verification
Pte Ltd	Private Limited
PT/PC	Per Trailer / per Container

Pty.ltd	Proprietary Limited
PU&D	Pick Up and Delivery
QRs	Quantitative Restrictions
R&D	Research and Development
RIPI	Reverse Inland point Intermodal
R.R.	Railroad
S.A.	Sociedad anonima / Societe Anonyme
SDRs	Special Drawing Rights
SDU	Special Drawing Unit
S.G.L.	Societa a Garanzia Limitata
SLI	Shipper's Letter of Instruction
S.N.C.	Societe on Nom Collectif
SOD	Shipped on Deck
S.p.A.	Societa per Azioni

S.P.R.L.	Societa de Personnes a Responsabilite Limitee
S.Q.	Sociedad por Quota
S.R. & C.C.	Strikes, Riots and Civil Commotion Warranty (all risk Insurance)
S.R.L.	Societa a Responsabilita Limitada / Societe a Responsabilite Limitee
S.T.C.	Said to contain
Ste.	Societe
T or Ton	Ton of 2240 lbs
TACM	Transit air Cargo manifest
TUE	(Shipping) Twenty foot equivalent unit. A Forty foot container is equal to two (2) Teus
T.L.	(Shipping) Truckload
TM	Trademark
T.O.F.C.	Trailer (On Wheels) Flat Car
UBO	Ultimate Beneficial Owner
UCP	Uniform Customs and Practices
UN	United Nations

VAT	Value-Added Tax
Viz	Namely
VP	Vice President
W	Ton of 1000 kilos
WA	With Average
WB	Waybill
WTO	World Tourism Organization / World Trade Organization